

*Fairmont*  
RESIDENCES  
ROYAL PALM MARRAKECH

**OWNER'S BENEFITS**

*Three neighbourhoods of spacious homes cradled in a vibrant, majestic landscape*

ATLAS | OLIVERAIE | OCRE

## OWNER'S BENEFITS

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### A NEW WAY OF LIVING

*As an owner your privacy is assured, your every need catered for. You will enjoy privileged access to all the development's amenities and your new luxury home comes with a comprehensive suite of Fairmont hotel services available on demand, everything you and your family need for your comfort and pleasure.<sup>1</sup>*

#### 5-STAR AMENITIES

Enjoy privileged access to the resort's amenities as an owner of a Fairmont Residence or Fairmont Estate.

The 5-star Fairmont Royal Palm Marrakech hotel boasts six restaurants, two gyms, four tennis courts, a signature spa and an organic farm, all of which are available for use by owners with preferred access and discounted rates as part of their annual subscription.

Owners also benefit from preferred green fees and tee off booking priority on the spectacular 18-hole golf course, with access to the prestigious country club.

#### REFINED SERVICES

As residents, you and your family will be looked after by the attentive yet discreet team of the Fairmont Royal Palm Marrakech.

Select from a range of a la carte lifestyle services such as childcare, chauffeur, fitness and golf instructors, spa treatments, in-residence fine dining.

Owners who frequently reside elsewhere or take extended travels benefit from the reassurance of "While You're Away" maintenance, housekeeping, swimming pool maintenance, garden landscaping, plant care, dehumidification, pre-arrival grocery shopping and dry cleaning services.<sup>2</sup>

#### FLEXIBLE VILLA RENTAL

Owners who are not in residence for much of the year can take advantage of the optional Fairmont Residences villa rental programme.

Owners of Fairmont Residences who wish to lease or rent their residence must do so through the rental programme operated by Fairmont.

Owners of a Fairmont Estates property may rent independently subject to the terms and conditions of their rental management agreements.

The programme offers great flexibility, with owners having exclusive use of their villa for as many as 344 nights each year, including 14 guaranteed nights during the peak

seasons, which runs from mid-December to early January and over the Easter fortnight.

The hotel does not offer a guaranteed rental income (yield), however, owners who wish to combine personal use with rental income can help offset the cost of ownership, all without interfering with your family's enjoyment of the home. In order to guarantee personal usage during preferred weeks of the year, owners are encouraged to confirm the periods they wish to block out their villa from the rental programme by giving the hotel as much advanced notice as possible.

Participants in the rental programme receive 50% of net rooms rental revenue.<sup>3</sup>

#### WORLDWIDE FAIRMONT BENEFITS

As an owner of a Fairmont Residence at Royal Palm Marrakech, you will be invited to join an exclusive world of luxury hotels and resorts worldwide.

Founded in 1907, Fairmont – part of AccorHotels – specialises in providing its guests with memorable travel experiences, thoughtful service and luxury hotels that are truly unforgettable.

As a Fairmont Residence or Fairmont Estates owner you will be treated like a VIP at all Accor hotels and resorts around the world. The group now boasts over 500 luxury addresses, including some of the world's most iconic names, such as The Plaza in New York, The Savoy in London, Fairmont St Andrews – the home of golf – and Raffles in Singapore. Owners enjoy exceptional levels of service and exclusive member only benefits such as access to the VIP reservation desk, preferential rates, automatic room upgrade (subject to availability) etc.

<sup>1</sup> Residents pay a subscription fee for membership. See the Buyer's Guide for more information or contact a Sales Advisor.

<sup>2</sup> Owners who place their villa in the rental programme are obliged to participate in the "While You're Away", pool maintenance package, landscaping and IT support services. Others may opt in. An annual charge applies. Details can be found in the FAQs, available upon request.

<sup>3</sup> 50% revenue split after commissions to third parties and credit card charges have been deducted. Additional expenses to cover FF&E etc., are the owner's responsibility. Full details can be found in the FAQs, available upon request.

*For more information, contact the Royal Palm Marrakech Sales Team*

MA: +212 (0) 800 008 009 FR: +33 (0) 801 230 800 EN: +44 (0) 333 939 8780  
E: residences@royalpalmmarrakech.com

**WWW.ROYALPALMMARRAKECH.COM**